

What are Bad Habits?

Throwing out bad habits!

Actions that occur everyday are habits. Good or bad, it is these habits that shape the success of our day.

As managers we assume responsibility for the working habits of those in our charge. Can we choose whether they are good or bad?

We can if we know!

Have you ever evaluated the routines of your sales people and measured them against the habits you expect?

If you did, how many were about seeking out and maximising prospects for now and future sales?

Start today and create a new set of “good habits” in your business

- Evaluate the current routines
- Establish good from bad
- Design good behaviour
- Start the habit
- Continue the behaviour, create the habit